

Paul F. DeRosia

GENERAL CONTRACTOR

CEO, TRIPLE D CONSTRUCTION

EDUCATION

Cascade High School
at Turner OR
High School Diploma
– May 1978
GPA 3.78
Rated in Top 2%

OBJECTIVE

Dynamic leader with a proven track record at Triple D Construction, INC., excelling in project management and team motivation. Spearheaded innovative sales strategies, driving business expansion while maintaining fiscal responsibility. Expert in budget management and contract administration, fostering strong partnership to enhance collaboration and resource optimization.

ACCOMPLISHMENT

Supervised team of
4 staff members.

FUNCTIONAL SKILLS

- Consulting
- Team motivation
- Staff management
- Company representation
- Decision making
- Business planning
- Project management
- Negotiation
- Contract administration
- Contract management
- Cost control
- Cost reduction
- Capital and resource management
- Budget management
- Financial management

WORK HISTORY

November 1985- current

- Hired and managed employees to maximize productivity while training staff on best practices and protocols.
- Supported project management team for optimal performance.
- Prepared annual budget forecasts and monitored performance to meet organizational objectives.
- Cultivated strong relationships with external partners to foster collaboration and maximize resources.

- Maintained P&L. and shouldered corporate fiscal responsibility.
- Developed innovative sales and marketing strategies to facilitate business expansion.

CERTIFICATE

- Continuing Education Training – to present.
- Licensed Construction Contractor 2 – to present.

LANGUAGES

- English
- Spanish – some
- Japanese - some